



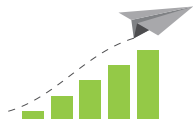
# Customer Success Story

INGENIOS HEALTH



**Industry:** Healthcare

**Sector:** Compliance Training



## The Results

### Reduced Training Time

Training time has been reduced from hours to just minutes.

### Reduced Costs

Ingenios Health has saved thousands of dollars in travel costs to conduct in-person training.

### Engaged Users

Increased online training users by 300% in the past month.

“We would be completely lost without Litmos Healthcare. On a weekend at 9pm we ran out of licenses and someone got back to us immediately and made licenses available. The customer care has been phenomenal.”

**Sarina Tate**

Administration Manager

## Ingenios Health Tackles Compliance Needs with Litmos Healthcare

Ingenios Health Co. is a national provider of health assessments and other preventive services and delivers personalized care through technology-enabled engagement, assessment, and coordination. By meeting members in the convenience of their own home, their compassionate and highly trained nurse practitioners help to close any gaps in care through preventive and proactive measures. These services enable plans to accurately and preemptively identify risk and deliver care where it is needed most, leading to a better quality of life for plan members.

Ingenios Health was founded in 2008 and was an early entrant into the home health assessment business. The company has developed significant expertise and has become a leader in the space, proving that proactive care can lead to better and more cost effective outcomes.

## The Challenge

Training had always been done manually at Ingenios Health. All of their HIPAA training was paper-based and had a lot of steps involved. Their annual bloodborne pathogens classes were always in-person and required travel and a lot of money spent. It was very difficult for them to keep track and more often than not things would fall through the cracks. They knew they needed something available online and more efficient in order to maintain a successful training program with no compliance issues.

## The Solution

After extensive research, Ingenios Health chose Litmos Healthcare for all of their compliance needs. They now have the ability to do all training online and receive reminder notifications with what has been completed and what still needs to be done. When employees are onboarded, they can immediately complete their HIPAA training, and there is no need to do in-person classes as all training is completed online. They now have an efficient and reliable compliance training program with Litmos Healthcare.

“We would be completely lost without Litmos Healthcare,” states Sarina Tate, Administration Manager at Ingenios Health. “On a weekend at 9pm we ran out of licenses and someone got back to us immediately and made licenses available. The customer care has been phenomenal.”

The HIPAA and bloodborne pathogens courses have been so successful at Ingenios Health that they are looking to expand their educational training needs and the type of courses they’re looking to buy.