

Industry: Information Technology and Services  
Use Case: Customer Training

# Hewlett Packard Enterprise Increases their Training Revenue with SAP Litmos

Hewlett Packard Enterprise (HPE) is a large provider of hardware cloud services that make IT environments more efficient, productive and secure, enabling fast, flexible responses to a rapidly changing competitive landscape. By innovating for the past 75 years, the organization is well-known for its industry-leading positions in servers, storage, wired and wireless networking, converged systems, software, services and cloud.

HPE's customer training division, which operates in more than 85 countries and serves more than 60,000 learners a year, chose to move from its former learning system onto SAP Litmos because the platform offered sophisticated features to support an international business, such as central management of different taxation rates, revenue allocation, discounting, and training credits.

They are now able to handle everything in one central location for their entire commercial training business, which was a big win for them.



**60,000+**  
60,000+ learners



**85+ countries**  
Operating in 85+ countries



**\$200 million**  
More than \$200 million in training revenue processed

Learn more at [www.litmos.com](http://www.litmos.com)

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